



COST COMPARISON

OEM & AFTERMARKET DIAGNOSTIC SOFTWARE

SOFTWARE	LIST PRICE	LIST PRICE RENEWALS/ SUBSCRIPTIONS
ALLISON - DOC PREMIUM	\$900	\$400
BENDIX - ACOM	\$0	\$0
BOSCH - REXROTH	\$0	\$0
CAT - ET ON HIGHWAY	\$2,500	\$0
CUMMINS - INSITE	\$1,150	\$1,150
CUMMINS - QUICKSERVE	\$1,200	\$1,200
DETROIT DIESEL - DIAGNOSTIC	\$1,875	\$1,875
EATON - SERVICERANGER	\$1,900	\$1,900
FREIGHTLINER - SERVICELINK	\$0	\$0
NAVISTAR - ON COMMAND SERVICE INFO	\$3,000	\$3,000
VOLVO - PREMIUM TECH TOOL	\$940	\$200
INTERNATIONAL - DLB	\$629	\$629
NAVISTAR - NED	\$795	\$500
PACCAR - DAVIE 4	\$2,995	\$1,695
PACCAR - ESA	\$170	\$170
JPRO	\$1,518	\$1,518
JPRO NEXT STEP	\$1,140	\$1,140
WABCO - TOOLBOX	\$405	\$250

YEAR 1	YEAR 2	YEAR 3	YEAR 4
\$21,117	\$15,627	\$15,627	\$15,627
TOTAL COST	\$67,998		

TRIAD SINGLE SOURCE SOLUTION

WHATS INCLUDED?

- COMPLETE JALTEST DIAGNOSTIC KIT W/ FULL TRIAD SUPPORT
- JALTEST SOFTWARE & RENEWALS
- JALTEST INFO ONLINE TROUBLE SHOOTING & REPAIR INFO
- JALTEST LINK ADAPTER W/ ALL CABLES & CARRYING CASE
- PANASONIC CF-54 TOUGHBOOK
- PANASONIC PROTECTION PLUS WARRANTY & TRIAD HOT SWAP SERVICES
- TRIAD TECHNICIANS SUPPORT SERVICES

	YEAR 1	YEAR 2	YEAR 3	YEAR 4
	\$12,315	\$3,225	\$3,225	\$3,225
TOTAL COST	\$21,990			

JALTEST COMMERCIAL VEHICLE SOFTWARE COST

WHATS INCLUDED?

- JALTEST SOFTWARE & RENEWALS
- JALTEST INFO ONLINE TROUBLE SHOOTING & REPAIR INFO
- JALTEST LINK ADAPTER W/ ALL CABLES & CARRYING CASE

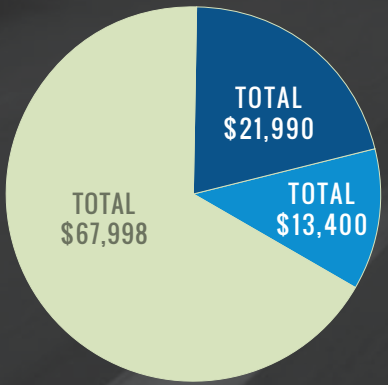
YEAR 1	YEAR 2	YEAR 3	YEAR 4
\$7,325	\$2,025	\$2,025	\$2,025
TOTAL COST	\$13,400		



TRIAD'S JALTEST DIAGNOSTIC SOFTWARE VS. HEAVY DUTY OEM SOFTWARE & JPRO 4-YEAR COMPARISON



SOLUTION	4-YEAR COST	SAVINGS
OEM SOFTWARE & JPRO	\$67,998	-
TRIAD SINGLE SOURCE SOLUTION	\$21,990	68%
JALTEST SOFTWARE & RENEWALS	\$13,440	80%



*Includes Triad Technician Repair Hotline, Panasonic CF-54 Laptop with 4-Year Protection Plus Warranty with Triad Hot Swap Services

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